HEALTH CONNECT PARTNERS

HOSPITAL MATERIALS MANAGEMENT

CONFERENCE | SPRING 15

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formerly VCS
HAVANA NIGHTS!

Join symplr in the Grouper Hospitality Suite for an old Havana good time...

Casino | Speciality Cocktails | Costumes

And we’ll have a little something from downtown Orlando as a treat!

symplr™
formerly vcs™

www.symplr.com
We are happy to have you with us at our 2015 Spring Hospital Materials Management Conference here in sunny Orlando, FL! This conference is a perfect platform to network and connect, develop business relationships, be inspired by thought-provoking education, and discover new technology products. Special thanks to symplr (formerly VCS), our title sponsor, for their continued support of this unparalleled event.

Over the next few days, our conference will provide you with numerous networking opportunities as well as educational sessions with topics including “The Next Generation of Cost Improvement,” “The Rep-less Model,” and “Supply Chain Best Practices.” We are also proud to present Dr. Jason Selk as our keynote speaker for a powerful session entitled “Relentless Solution Focus: The Ultimate Measure of Mental Toughness”.

As always, this conference features two Reverse EXPO sessions, (Tuesday afternoon & Wednesday morning), sponsored by EXP, where the Hospital Materials Management and GPO Executives host the booths while the suppliers walk through the expo hall. Don’t miss the Supplier Showcase, open on Monday only from 12:00 noon – 4:00 pm in Oceans Ballroom. Stop by to check it out, and if you are interested in having a showcase of your own at the next conference, visit the HCP table in the expo hall to let us know.

If you need assistance at any time, our staff at the registration desk are happy to help.

Sincerely,

[Signature]

Chris Cramer
Director of Sales
David Mason is Co-Founder and CEO of Health Connect Partners. Prior to founding HCP, he was Founder and President of BCX Technology, Inc., a software automation company specializing in supply automation for acute care hospitals. He led the BCX team for eight years and sold the company in 2003 to Omnicell.

David and his wife Tammy have two wonderful children, Alexis (21) and Madison (14). Alexis is married to Zac Morgan and they live in Johnson City, TN, where they both attend physical therapy school at East Tennessee State University. Madison stays busy with music lessons and is very good at piano. An avid boater, David spends his time boating with his family, fishing, diving, lobster hunting, spear fishing, running, swimming and mountain bike riding. David enjoys Corvettes and participates in autocross events in his 2007 Corvette with his local Corvette club. David is a graduate of Nashville State Technical Institute, Chairman of the Board for BCX Foundation (a nonprofit educational foundation for children), a Black Belt in Wado Ryu Karate and an Eagle Scout.

Jason Green holds the post of Chief Sales Officer for Health Connect Partners. He has extensive experience in the healthcare industry, working in both large corporate environments and small start-up healthcare organizations. Jason’s ability to relate to customers and colleagues has allowed him to foster many long-term relationships throughout the healthcare industry. He loves spending time with customers and engaging about their business, families and ways he can be helpful.

Jason and his wife Dana have two children, Max (11) and Ella Kate (5), who keep him dedicated to a busy social calendar. Ella Kate is involved with dance, gymnastics, cheerleading and ballet. She loves dressing up and raiding the closet for mom’s newest outfits, shoes and hats. Max has kicked off his 2015 golf tour with his first tournament at Innisbrook Golf Club just outside of Tampa, FL. He will continue to advance through to many tournaments in many exciting golf resorts in NC, FL, GA and VA. When not studying, he can be found with his clubs and fishing pole heading to the course or tormenting the local alligator in a nearby pond.

During the break in activity, Jason enjoys playing golf, fishing, snow skiing and anything that involves water. This past year he found a new passion for fly fishing as he spent 10 days fishing in the beautiful rivers of the North Carolina Mountains. He is actively involved in his community, serving on several charitable volunteer boards. Jason is a graduate of Ohio University. He continues to cheer for the Pittsburgh Steelers, Boston Red Sox, Ohio State Buckeyes and most recently made the switch to the SEC South Carolina Gamecocks.

Nelson Hendry, Co-Founder and President, oversees the Providers registration and participation at all HCP Conferences. Prior to founding HCP, he served as Regional Vice President of Corporate Sales for Omnicell, working with large IDN Health Systems and the major GPOs. He was awarded the 2005 Salesman of the Year Award for Omnicell’s Specialty Sales. Nelson graduated with a Bachelor of Science degree from Florida State University.

Nelson and his wife Evelyn have three boys. Joseph (26) is a 3D video game artist at Pocket Gems in San Francisco, and enjoys weight lifting in his spare time. Justin (24) is a recent M.I.T Graduate with a degree in Mechanical Engineering and is now an equity stock trader at Kersher Trading Group in Austin, TX. Taylor (12) is in 6th grade at Berkeley Prep School in Tampa and is a soccer player, fantasy and flag football enthusiast, and loves to do any kind of fishing.
Thanks to our sponsors:

- Symplir™
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- GCX
- MD Buyline
- Metro
- Precision Document Solutions
- Proximity Systems
- Swisslog
- Storage Systems Unlimited

For information on future sponsorship opportunities, please visit Andrew Head at the HCP booth in the expo hall.
## AGENDA AT A GLANCE

### MONDAY  APRIL 27

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>11:30 am - 4:00 pm</td>
<td>Provider Registration</td>
<td>Oceans Ballroom</td>
</tr>
<tr>
<td>11:30 am - 7:30 pm</td>
<td>Supplier Registration</td>
<td>Crystal Registration Desk</td>
</tr>
<tr>
<td>12:00 pm - 4:00 pm</td>
<td>Supplier Showcase</td>
<td>Oceans Ballroom</td>
</tr>
<tr>
<td>3:00 pm - 3:20 pm</td>
<td>Supplier Orientation</td>
<td>Crystal Ballroom</td>
</tr>
<tr>
<td>4:15 pm - 5:30 pm</td>
<td>Provider Orientation</td>
<td>Crystal Ballroom</td>
</tr>
<tr>
<td>5:30 pm - 6:30 pm</td>
<td>Welcome Reception</td>
<td>Terrace Lawn</td>
</tr>
<tr>
<td>6:30 pm</td>
<td>Hospitality Suites</td>
<td>Second Floor</td>
</tr>
</tbody>
</table>

### TUESDAY  APRIL 28

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>7:00 am - 6:00 pm</td>
<td>Registration Desk Open</td>
<td>Crystal Registration Desk</td>
</tr>
<tr>
<td>7:00 am - 8:00 am</td>
<td>Breakfast</td>
<td>Crystal AB</td>
</tr>
<tr>
<td>8:00 am - 9:30 am</td>
<td>Opening Remarks &amp; Keynote Address</td>
<td>Crystal Ballroom</td>
</tr>
<tr>
<td>9:30 am - 9:45 am</td>
<td>Coffee Break</td>
<td>Crystal Prefunction</td>
</tr>
<tr>
<td>9:45 am - 10:45 am</td>
<td>Educational Session</td>
<td>Crystal Ballroom</td>
</tr>
<tr>
<td>11:00 am - 12:00 pm</td>
<td>Educational Session</td>
<td>Crystal Ballroom</td>
</tr>
<tr>
<td>1:15 pm - 2:30 pm</td>
<td>Educational Session</td>
<td>Crystal Ballroom</td>
</tr>
<tr>
<td>3:00 pm - 5:00 pm</td>
<td>Reverse EXPO Session 1</td>
<td>Oceans Ballroom</td>
</tr>
<tr>
<td>6:00 pm - 10:00 pm</td>
<td>Dinner &amp; Entertainment</td>
<td>SeaWorld’s Ports of Call</td>
</tr>
</tbody>
</table>

*Shuttles will run continuously between the hotel and Ports of Call from 5:50 pm - 10:00 pm.*

### WEDNESDAY  APRIL 29

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>7:00 am - 12:00 pm</td>
<td>Registration Desk Open</td>
<td>Crystal Registration Desk</td>
</tr>
<tr>
<td>7:00 am - 8:00 am</td>
<td>Breakfast</td>
<td>Crystal AB</td>
</tr>
<tr>
<td>8:00 am - 9:00 am</td>
<td>Educational Session</td>
<td>Crystal Ballroom</td>
</tr>
<tr>
<td>9:30 am - 11:30 am</td>
<td>Reverse EXPO Session 2</td>
<td>Oceans Ballroom</td>
</tr>
</tbody>
</table>
SHARE YOUR PRODUCTS, SERVICES & TECHNOLOGY
BEFORE THE REVERSE EXPO

Supplier Showcase Pricing
$3,000 per booth package
Does not include attendees
Premium and corner spaces, add an additional $250

We have a limited number of 10’x10’ showcases available from 12:00 pm - 4:00 pm on the first day of the conference to showcase your company.

For more information about this exciting opportunity, contact: Andrew Head at Andrew.Head@HLTHCP.com - (615) 449-6234
SUPPLIER SHOWCASE

OCEANS BALLROOM

MONDAY, APRIL 27 • 12:00 pm - 4:00 pm
Monday Night
following our Welcome Reception from 6:30 PM - . . .

Don’t forget your badge – you will need it to enter the hospitality suites. Start your evening in the suite that matches the logo on the back of your badge. If you are scanned into all of the hospitality suites, you will be entered in a drawing for an autographed guitar.
# HOSPITALITY SUITES

**MONDAY, APRIL 27 • 6:30 pm - ...**

<table>
<thead>
<tr>
<th>SPONSOR</th>
<th>LEVEL</th>
<th>ROOM</th>
</tr>
</thead>
<tbody>
<tr>
<td>symplr (formerly VCS)</td>
<td>Second Floor</td>
<td>Grouper</td>
</tr>
<tr>
<td>Metro</td>
<td>Second Floor</td>
<td>Anemone</td>
</tr>
<tr>
<td>Precision Document Solutions</td>
<td>Second Floor</td>
<td>Damselselfish</td>
</tr>
<tr>
<td>Swisslog</td>
<td>Second Floor</td>
<td>Fantail</td>
</tr>
</tbody>
</table>

![Hospitality Suite Map](image-url)
On Tuesday night, dress in your favorite Aloha attire and join us for a relaxing Caribbean-themed escape at SeaWorld’s Ports of Call. Ports of Call, a nautical wharf-side warehouse district inside SeaWorld Orlando’s theme park, is one of the city’s premier private event venues set in a lush, tropical landscape complete with waterfalls and two miniature submarines. With live animal experiences, rock n’ roll dueling pianists from Howl at the Moon, fantastic food, and an open bar, come prepared for a wonderful night of networking and entertainment.

Shuttles will run continuously between the Renaissance Orlando at SeaWorld and Ports of Call from 5:50 pm - 10:00 pm.
Over the past year, this committee volunteered their valuable time to help us create an outstanding agenda. We appreciate their energy and want to recognize this esteemed group for all their hard work. Without their expertise, this event would not have been possible.

HOSPITAL MATERIALS MANAGEMENT BOARD CHAIR:

JAMES DEFAZIO, RPH
Director Clinical Value Analysis & Pharmacy
Bon Secours Health System, Inc.
Columbia, MD

Colleen Adrian, RN
Director of Materials Management
Unity Point Health / Trinity QC
Rock Island, IL

Derrick Billups, MSM, FACHE
Director of Operations & Corporate Contracts
Coastal Carolinas Health Alliance
Wilmington, NC

Vincent Giambanco, RPh, MS
Director, Procurement and Operations
New York City Health & Hospital Corporation
New York, NY

Randy Hayas
Chief Supply Chain Officer
Orlando Health
Orlando, FL

Stephen Piraino
Director Corporate Purchasing & Supply Chain Mgt.
Einstein Healthcare Network
Philadelphia, PA

Gary Rakes, MS, CMRP, CFAAMA, CSCS
Associate Vice President, Supply Chain Operations
Providence Health & Services
Renton, WA

Ed Hardin, FACHE, CMRP
VP, Supply Chain Management
CHRISTUS Health
Irving, TX

Bob Van Buskirk
VP, Supply Chain Officer
Lutheran Health Network
Ft. Wayne, IN

Thank You Educational Advisory Board!
EDUCATIONAL SESSIONS

TUESDAY  APRIL 28

OPENING REMARKS AND KEYNOTE ADDRESS

8:00 AM - 9:30 AM • Crystal Ballroom
1.5 hours

KEYNOTE SPEAKER: Dr. Jason Selk

While serving as the Director of Mental Training for the St. Louis Cardinals, Dr. Jason Selk helped the team win their first World Series in over 20 years, and in 2011 he assisted the Cardinals in the historic feat of winning their second World Championship in a six year period. Dr. Selk is a regular contributor to Forbes, INC, Success, Shape, and Self Magazine; ABC, CBS, ESPN, and NBC radio and television; and has been featured in USA Today, CNBC, and Men's Health. Dr Selk's second book, Executive Toughness, is a best-selling business book, and his first book, 10-Minute Toughness, is on pace to be one of the best-selling sport psychology books of all time.

Dr. Selk is considered to be one of the premier performance coaches in the United States. He helps numerous well-known professional and Olympic athletes as well as Fortune 500 and Fortune 100 executives and organizations develop the mental toughness necessary for high-level success.

In this keynote presentation, Relentless Solution Focus (RSF): The Ultimate Measure of Mental Toughness, attendees will learn to use the tool that allows individuals to overcome all obstacles of achievement. RSF is a concrete and proven method of increasing individual health, happiness and success, and by extension produces organizations that are healthier, happier and more successful. Each attendee will once and for all develop the positive mindset needed to outperform the competition.

LEARNING OBJECTIVES:
At the completion of this activity, the participant will be able to:

• Describe Problem Centric Thought (PCT) Alert System – knowledge of how to avoid the “PCT disadvantage”
• Discuss RSF Tool-Motivation and ability to replace all negative thinking with solution focused thought within 60 seconds
• Identify Solution Focused Meeting Protocol and how it can be the simple yet effective manner to make all meetings more efficient and productive
Speaker: Brian Pellegrini  
Managing Director, Spend Performance Solutions  
The Advisory Board

In today's market, every hospital and health system is looking for creative new ways to drive down costs. The key to unlocking this next generation of savings is to transform efforts to scope supply spend and utilization variation. To do so, supply chain leaders must steer their organizations away from "top down" mandates to lower cost – to engaging physicians as partners in each step of the process. During this presentation, Brian Pellegrini will provide practical guidance on how to capture sustainable savings by engaging physicians in collaborative cost improvement, from value analysis to supply sourcing.

Brian is a managing director with the Advisory Board's Spend Performance Solutions team. In this role, Brian leads all of the firm's sourcing work, which is dedicated to identifying significant savings opportunities and driving increased value in hospital and health system non-core spending. A veteran procurement and operations improvement executive, Brian has a strong track record of managing change and delivering significant year-over-year results for his clients. He has deep sourcing expertise across multiple contexts, with extensive experience serving hospitals and health systems across the U.S. Brian has an extensive background in leveraging massive data sets to drive results.

Prior to joining the Advisory Board, Brian was the vice president of enterprise procurement for Ameriprise Financial. In addition, he served as vice president and general manager at the Broadlane Group, where he managed a $1.3B portfolio of cardiology, radiology, and support services contracts and led the implementation with one of the nation's largest not-for-profit hospital systems. He also has served as senior manager at Mitchell Madison Group, where he oversaw the complex integration of sourcing operations from two Fortune 500 companies, while also delivering multi-million dollar savings. Brian has a bachelor of science degree from the Massachusetts Institute of Technology.
THE REP-LESS MODEL
1:15 PM - 2:30 PM  • Crystal Ballroom
1.25 hours

Speakers: Eric Cenac
General Manager, Spinal Implant & Service Solutions
Resource Optimization & Innovation (ROI)

Eric Cenac is the General Manager of Spinal Implant & Service Solutions at ROI. In his role, Eric oversees sales, distribution, contracting and service for Spinal Implants and Biologics for ROI’s Strategic Sourcing Arm. After joining ROI in 2011, Eric worked to develop a vertically integrated supply chain model for spine implants, connecting medical device manufacturers to the patients more directly. His efforts resulted in savings of more than 50 percent on spine implants compared to equivalent products. Eric also serves on ROI’s Innovation Council, responsible for cultivating innovative ideas from within ROI to improve the healthcare supply chain. Prior to joining ROI, Eric served as a consultant for the Broadlane Group in Dallas, Texas. Eric earned a bachelor of science degree in Business Administration from the University of Arkansas and a Master of Healthcare Administration from Washington University in St. Louis.

LEARNING OBJECTIVES:
At the completion of this activity, the participant will be able to:
• Build relationships and align incentives with physicians before identifying innovative models
• Engage the supplier industry in the discussion of new models
• Drive standardization on product utilization for PPI
• Apply these principles to other service line areas

“Continuing Professional Education (CPE): This program has been approved for CPEs by the Association for Healthcare Resource & Materials Management (AHRMM). Attendees of this program may earn 5.75 CPE Contact Hours.”
SUPPLY CHAIN BEST PRACTICES

8:00 AM - 9:00 AM • Crystal Ballroom
1 hour

Speaker: Stephen Meyer
Research Director, Supply Chain
Gartner, Inc.

Stephen Meyer is a Research Director in Gartner’s Supply Chain group. Stephen joined Gartner with 19 years of experience in global supply chain management roles in the life sciences, chemical and retail industries. In his previous positions, he has had both functional and leadership responsibility for sourcing, procurement, planning/forecasting, operational excellence, warehousing, logistics, and transportation.

Prior to joining Gartner, Stephen worked for AngioDynamics, a medical device manufacturer headquartered in Albany, New York. At AngioDynamics, he led the Global Supply Chain department and was responsible for the purchasing, planning, warehouse and distribution teams. Stephen has also held key roles in the supply chain organizations at Amazon, AMRI, C. R. Bard and GE. He has significant experience with ERP implementation and configuration, sales and operations planning, statistical forecasting and its application to production/buying models, and service analytics.

LEARNING OBJECTIVES:
At the completion of this activity, the participant will be able to:

• Describe the characteristics of the most mature healthcare supply chains
• Understand how the top companies in healthcare leverage their supply chains to improve patient outcomes
• Identify enhancements to their supply chain which can help them navigate the changing environment in healthcare

PLEASE NOTE:
BE SURE TO HAVE YOUR NAME BADGE SCANNED BEFORE EACH EDUCATIONAL SESSION.
CE CREDIT WILL BE AWARDED BASED ON BADGE SCANS PER SESSION.
• Blanket & Fluid Warming Cabinets
• Surgical Tables
• Surgical Scrub Sinks
• Case Carts
• Stainless Steel & Instrument Tables
• Prep Stands/Utility Tables
• Mayo Stands
• Ring Stands
• Stretchers
• Stainless Steel Cabinetry
• Kick Buckets
• and more...

Visit www.fhcusfa.com or call us toll free at 800.282.8644
In the Reverse EXPO sessions, Hospital Materials Management and GPO Executives host exhibit tables while suppliers walk through the hall. This unique event is a fun change of pace from traditional expo formats and provides the best networking opportunity for both providers and suppliers.

Here is a map outlining the location of each booth in the hall. Please refer to the list of specific booth assignments (pages 20 - 23) to locate each provider executive during the Reverse EXPO.
<table>
<thead>
<tr>
<th>Facility Name</th>
<th>Booth #</th>
<th>City, State</th>
<th>Attendee(s)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Advocate Trinity Hospital</td>
<td># 101</td>
<td>Chicago, IL</td>
<td>Audrey Ross, RN, CMM (Materials Manager)</td>
</tr>
<tr>
<td>Advocate Trinity Hospital</td>
<td># 102</td>
<td>Chicago, IL</td>
<td>Anthony Havard (Materials Supervisor)</td>
</tr>
<tr>
<td>Akron General Medical Center</td>
<td># 103</td>
<td>Akron, OH</td>
<td>Steve Pohlman (Director of Materials Management)</td>
</tr>
<tr>
<td>Amerinet, Inc.</td>
<td># 104</td>
<td>St. Louis, MO</td>
<td>Don Smalley-Rader, CMRP (Sr. Director of Strategic Alliance-East)</td>
</tr>
<tr>
<td>Amerinet, Inc.</td>
<td># 105</td>
<td>St. Louis, MO</td>
<td>Benjamin Winfield (Sr. Director MedSurg CST Team)</td>
</tr>
<tr>
<td>Anne Arundel Health System</td>
<td># 106</td>
<td>Annapolis, MD</td>
<td>Dena Jackson (Dir, of Supply Chain and Sustainability)</td>
</tr>
<tr>
<td>Aultman Hospital</td>
<td># 315</td>
<td>Canton, OH</td>
<td>Chris Engmark, CMRP (Director of Materials Management)</td>
</tr>
<tr>
<td>BJC HealthCare</td>
<td># 111</td>
<td>St. Louis, MO</td>
<td>Jeffrey Dunkle, MBA (Sourcing Manager, Capital)</td>
</tr>
<tr>
<td>Bon Secours Health System</td>
<td># 112</td>
<td>Columbia, MD</td>
<td>Michael Blackburn, RT(R), CV, CMRP (Manager of Contracts Administration)</td>
</tr>
<tr>
<td>Bon Secours Health System, Inc.</td>
<td># 113</td>
<td>Columbia, MD</td>
<td>James DeFazio, RPh (Dir, Clinical Value Analysis &amp; Pharmacy)</td>
</tr>
<tr>
<td>Chippenham &amp; Johnston-Willis Med Ctr</td>
<td># 114</td>
<td>Richmond, VA</td>
<td>Tracy Hancock (Director of Supply Chain)</td>
</tr>
<tr>
<td>CHRISTUS Health</td>
<td># 116</td>
<td>Irving, TX</td>
<td>Tina Hanson (Director of Logistics and Supply Chain)</td>
</tr>
<tr>
<td>CHRISTUS Health</td>
<td># 201</td>
<td>Irving, TX</td>
<td>Ed Hardin, FACHE, CMRP (VP, Supply Chain Management)</td>
</tr>
<tr>
<td>CHRISTUS Santa Rosa, Westover Hills</td>
<td># 202</td>
<td>San Antonio, TX</td>
<td>Randall Ashmore (Supply Chain Manager)</td>
</tr>
<tr>
<td>CHRISTUS Spohn Health System</td>
<td># 203</td>
<td>Corpus Christi, TX</td>
<td>John Day (Director of Materials Management)</td>
</tr>
<tr>
<td>CHRISTUS St. Patrick Hospital</td>
<td># 204</td>
<td>Lake Charles, LA</td>
<td>Dennis Rains (Director of Materials Management)</td>
</tr>
<tr>
<td>Coastal Carolinas Health Alliance</td>
<td># 205</td>
<td>Wilmington, NC</td>
<td>Derrick Billups, MSM, FACHE (Dir, of Operations &amp; Corporate Contracts)</td>
</tr>
<tr>
<td>Conway Medical Center</td>
<td># 206</td>
<td>Conway, SC</td>
<td>Larry Foye (Director of Materials Management)</td>
</tr>
<tr>
<td>Cottage Health System</td>
<td># 207</td>
<td>Santa Barbara, CA</td>
<td>Shawn Hodges (Quality Value Analysis Manager)</td>
</tr>
<tr>
<td>Doctors Community Hospital</td>
<td># 107</td>
<td>Lanham, MD</td>
<td>Kenyetta Keys (Director of Materials Management)</td>
</tr>
<tr>
<td>Einstein Healthcare Network</td>
<td># 208</td>
<td>Philadelphia, PA</td>
<td>Stephen Piraino (Dir, Corp Purchasing &amp; Supply Chain Mgt)</td>
</tr>
<tr>
<td>Elkhart Clinic</td>
<td># 210</td>
<td>Elkhart, IN</td>
<td>Cheri Kiendl (Dir, Materials Management)</td>
</tr>
<tr>
<td>Ephraim McDowell Regional Medical Ctr</td>
<td># 211</td>
<td>Danville, KY</td>
<td>Ted Hodge (System Administrator)</td>
</tr>
<tr>
<td>Federation of American Hospitals</td>
<td># 212</td>
<td>Washington, DC</td>
<td>Kerry Price (Senior VP of Administration Services)</td>
</tr>
<tr>
<td>Florida Hospital Tampa</td>
<td># 213</td>
<td>Tampa, FL</td>
<td>Rhonda Coleman (Director, Purchasing)</td>
</tr>
<tr>
<td>Floyd Medical Center</td>
<td># 215</td>
<td>Rome, GA</td>
<td>Kerry Collum (Director of Materials Management)</td>
</tr>
<tr>
<td>FMOL Health System</td>
<td># 501</td>
<td>Baton Rouge, LA</td>
<td>Michelle Keller (Resource Utilization Manager)</td>
</tr>
<tr>
<td>FMOL Health System</td>
<td># 502</td>
<td>Baton Rouge, LA</td>
<td>Mario Jones (Director of Surgical Materials)</td>
</tr>
<tr>
<td>FMOLHS - St. Elizabeth Hospital</td>
<td># 503</td>
<td>Gonzales, LA</td>
<td>Patrice Cahn (Manager, Supply Chain)</td>
</tr>
<tr>
<td>Frankfort Regional Medical Center</td>
<td># 216</td>
<td>Frankfort, KY</td>
<td>Rusty Pickard, ABA (Dir, Supply Chain Ops and Clin Res Mng HCA)</td>
</tr>
<tr>
<td>Geisinger Health System</td>
<td># 217</td>
<td>Danville, PA</td>
<td>Deborah Templeton, RPh. MHA (Associate VP Supply Chain Services)</td>
</tr>
<tr>
<td>Geisinger Health System</td>
<td># 301</td>
<td>Danville, PA</td>
<td>Peter Mikhail, PharmD, MBA (AVP Procurement Services)</td>
</tr>
<tr>
<td>Georgia Regents Health System</td>
<td># 302</td>
<td>Augusta, GA</td>
<td>Trey French (Manager, Supply Chain Logistics)</td>
</tr>
</tbody>
</table>
PROVIDER ATTENDEES LIST BY FACILITY

Georgia Regents University
Booth # 303
Augusta, GA
Dr. Clay Trover
Enterprise Director Supply Chain

Glendale Memorial Hospital
Dignity Health
Booth # 304
Glendale, CA
Peter Rosati, MSHM, CMRP
Director, Materials Management

Great River Health Systems
Booth # 305
West Burlington, IA
Marcia Hill
Director of Material Management

Hahnemann University Hospital (Tenet)
Booth # 310
Philadelphia, PA
Maleke Black
Sr. Director of Materials Mgt/Purchasing

Hanover Hospital
Booth # 311
Hanover, PA
Annamarie Smeden, CMRP
Materials Manager, Contracts & Projects

HCA CJW Hospitals
Booth # 115
Richmond, VA
Christopher Nnadi
Associate Director of Supply Chain

Health Central Hospital
Booth # 312
Ocoee, FL
Marc Lillis, MBA
Director of Materials Management

Health Enterprises Cooperative
Booth # 306
Cedar Rapids, IA
Jeanie Brown
Vice President

Healthcare Purchasing Resources
Booth # 313
Phoenix, AZ
Emmy MacIntyre
Chief Executive Officer

Hunterdon Medical Center
Booth # 314
Flemington, NJ
Chris Voorhees
Director Materials Management

IHN Sourcing Group
Booth # 316
Canton, OH
Shawn Katusin
Supply Network Director

Jackson Health System
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Rosa Costanzo, CMRP, CPPB, CPSM
VP of Supply Chain Management

Jefferson Regional Medical Center
Booth # 402
Pine Bluff, AR
Larry Kennedy, CMRP
Director of Materials Management

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Linda Duchscherer, CMRP
Director Supply Chain

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Vice President

IHN Sourcing Group
Booth # 316
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Shawn Katusin
Supply Network Director

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Diane Mase
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Kelly McLaughlin
Director of Contract Mgmt & Procurement

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