



HEALTH CONNECT PARTNERS

HOSPITAL & HEALTHCARE I.T.

CONFERENCE | 2013



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WELCOME



Welcome to Los Angeles and our 2013 Hospital & Healthcare I.T. Conference! We are so glad that you are able to join us. Special thanks to Metro, our title sponsor. Their continued support is invaluable to the success of this event.

We are excited to continue our Supplier Showcases, open on Wednesday only from 12:00 noon – 4:00 pm in the San Diego Ballroom. This opportunity will give a few select supplier companies the chance to share their products, services and technology before the Reverse EXPO. Stop by to check it out – and if you are interested in having a showcase of your own next year, stop by the HCP table in the Supplier Showcase to let us know.

As always, this conference features two Reverse EXPO sessions, sponsored by GE Healthcare, to help build relationships between providers and suppliers. During the Reverse EXPO sessions, the I.T. Providers and GPO Executives will host the booths while the suppliers walk through the expo hall. This unique event is a fun change of pace from traditional expo formats and provides the best networking opportunity for both providers and suppliers.



Over the next few days, our conference will provide you with numerous networking opportunities as well as educational sessions led by some of the top healthcare executives and speakers in the nation. Topics include "Business Intelligence Panel Discussion," "mHealth – Application & Use" and "ACOs: The State of the Union." We are also proud to present Don Hutson as our keynote speaker for an educational session entitled "Leadership DOES Make the Difference!"

We hope you find this conference to be informative and useful in helping you make the connection. If you need assistance at any time, please stop by the registration desk and we will be happy to help however we can.

Sincerely,

Matt Ehrlich
Market Sales Manager

Title Sponsor



COMING SOON...



HEALTH CONNECT PARTNERS

HOSPITAL MATERIALS MANAGEMENT CONFERENCE

2014



OCTOBER 8 - 10, 2014 • CHICAGO, IL

HEALTH CONNECT PARTNERS



JASON GREEN
Chief Sales Officer
Hilton Head, SC

Jason Green holds the post of Chief Sales Officer for Health Connect Partners. He has extensive experience in the healthcare industry, working in both large corporate environments and small start-up healthcare organizations. Jason's ability to relate to customers and colleagues has allowed him to foster many long-term relationships throughout the healthcare industry.

Jason and his wife, Dana, have two children, Max (10) and Ella Kate (3), who keep him dedicated to a busy social calendar. Max is focused on his golf game. He competed in the US Kids World Golf Tournament this summer in Pinehurst, NC. A learning experience for the entire family. Dad quickly realized that a caddie has no say in club selection. The Greens have an exciting tour planned in 2014, with an invitation to play Innisbrook Golf Resort in Tampa, FL in early January. Ella Kate is involved with soccer, gymnastics, dance and anything that is music related. She loves to sing and can often be found with a microphone in her hand and dancing to the newest songs. During the break in activity, Jason's golf game gets his attention. He was able to card his lowest nine hole score of 33 this summer followed by a back nine of 48. Jason is a graduate of Ohio University. He continues to support the Ohio State Buckeyes, Pittsburgh Steelers and Boston Red Sox and is a true Pittsburgh Penguins fan.

David Mason is Co-Founder and CEO of HCP. Prior to founding HCP, he was Founder and President of BCX Technology, Inc., a software automation company specializing in supply automation for acute care hospitals. He led the BCX team for eight years and sold the company in 2003 to Omnicell.

David and his wife, Tammy, have two wonderful children, Alexis (20) and Madison (13). An avid boater, he spends his time boating with his family, diving, lobster hunting, running, swimming and cycling. This past winter David got to mark something off his bucket list and rode a bobsled on the 2002 Olympic Bobsled Track where he reached speeds of about 80 mph, and experienced up to 5 G's of force. This past August, David did something just as exciting (if not moreso): he walked his little girl down the aisle. Alexis and Zac Morgan got married in Nashville, TN on August 10th, and David and Tammy could not be more excited to welcome Zac into their family. David is a graduate of Nashville State Technical Institute, Chairman of the Board for BCX Foundation (a nonprofit educational foundation for children), a Black Belt in Wado Ryu Karate and an Eagle Scout.



NELSON HENDRY
President
Palm Harbor, FL

Nelson Hendry, Co-Founder and President, works with the Providers and sales team at HCP. Prior to founding HCP, he served as Regional Vice President of Corporate Sales for Omnicell, working with large IDN Health Systems and the major GPOs. He was awarded the 2005 Salesman of the Year Award for Omnicell's Specialty Sales. Nelson graduated with a Bachelor of Science degree from Florida State University in 1981.

Nelson and his wife, Evelyn, have three boys. Joseph (25) is a video game artist in the X-Box Division at Microsoft and enjoys weight lifting in his spare time. Justin (23) a graduate of M.I.T. in Cambridge, MA with a degree in Mechanical Engineering. He is now employed in Business Development with a Texas based Healthcare Company. Taylor (10) is in the fifth grade in the gifted program at Brooker Creek Elementary and loves playing flag football, video games, Minecraft, Lacrosse and soccer.



DAVID MASON
Chief Executive Officer
Lebanon, TN



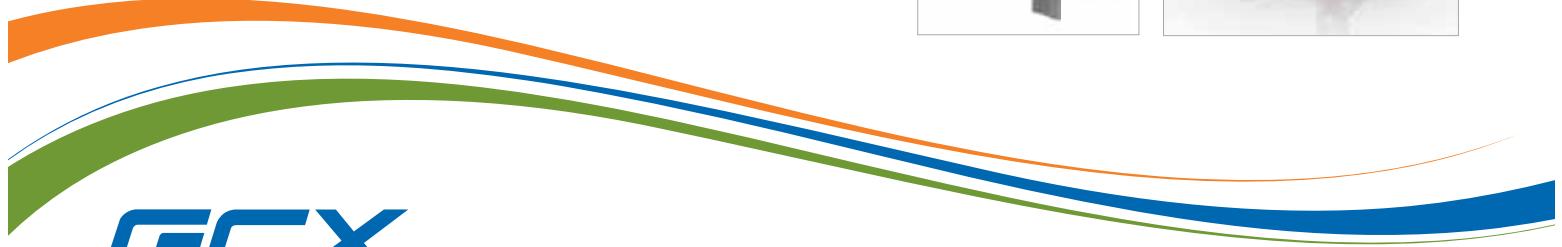
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AGENDA AT A GLANCE



WEDNESDAY OCTOBER 16

11:00 am - 8:00 pm:	Supplier Registration	Registration Desk - Level 2
11:30 am - 4:00 pm:	Provider Registration	San Jose Ballroom - Level 2
12:00 pm - 4:00 pm:	Supplier Showcase	San Diego Ballroom - Level 2
4:15 pm - 5:30 pm:	Provider Orientation Meeting	California Ballroom - Level 2
5:30 pm - 6:15 pm:	Provider Dinner	Hollywood Ballroom - Level 3
6:00 pm - 6:30 pm:	Supplier Orientation Meeting	California Ballroom - Level 2
6:30 pm - 7:30 pm:	Welcome Reception	Plaza Deck - Level 4 *
7:30 pm -	Hospitality Suites	Lobby Level & 31 st Floor

THURSDAY OCTOBER 17

7:00 am - 6:00 pm:	Registration Desk Open	Registration Desk - Level 2
7:00 am - 8:00 am:	Breakfast	California Ballroom - Level 2
8:00 am - 9:30 am:	Opening Remarks & Keynote Address	California Ballroom - Level 2
9:30 am - 9:45 am:	Coffee Break	California Prefunction - Level 2
9:45 am - 11:45 am:	Educational Session	California Ballroom - Level 2
11:15 am - 1:00 pm:	Lunch	Plaza Deck - Level 4 *
1:00 pm - 2:30 pm:	Educational Session	California Ballroom - Level 2
3:00 pm - 5:00 pm:	Reverse EXPO Session 1	Pasadena Room - Lower Level
6:00 pm - 10:00 pm:	Dinner & Entertainment	The Belasco Theater

Shuttles will run continuously between the Westin Bonaventure and The Belasco Theater from 5:45 pm - 10:00 pm.

FRIDAY OCTOBER 18

6:45 am - 12 noon:	Registration Desk Open	Registration Desk - Level 2
6:45 am - 7:45 am:	Breakfast	California Ballroom - Level 2
8:00 am - 10:00 am:	Reverse EXPO Session 2	Pasadena Room - Lower Level
10:30 am - 11:30 am:	Educational Session	California Ballroom - Level 2

Most conference events take place near the Yellow and Red elevator towers. Levels 2, 4 and the Lower Level do not have elevator access.

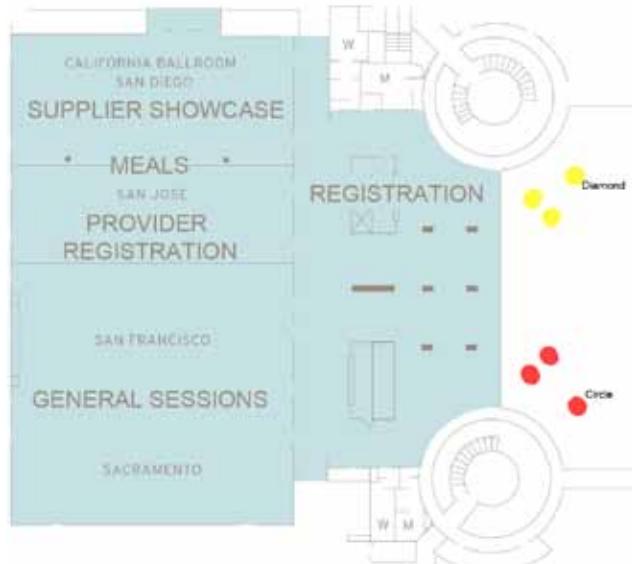
**Rain backup in the California Ballroom.*

WESTIN BONAVVENTURE



Lower Level

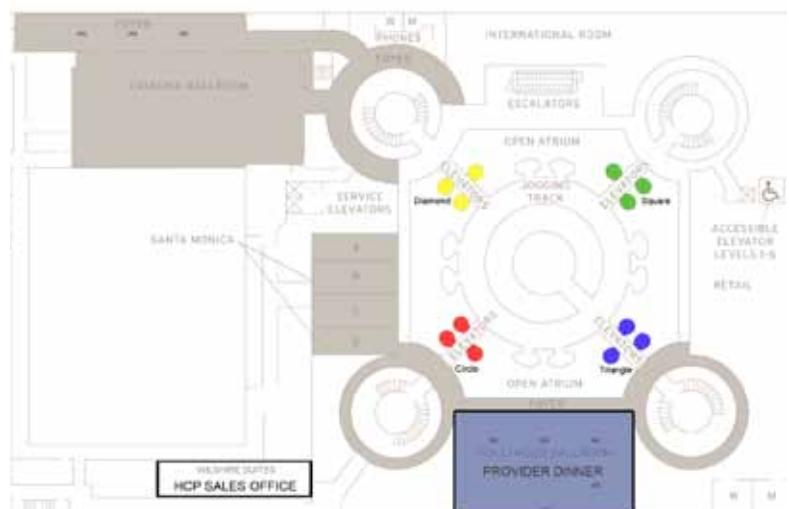
Level 2



Lobby Level



Level 3



Most conference events take place near the Yellow and Red elevator towers. Levels 2, 4 and the Lower Level do not have elevator access.

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BE PART OF THE **SUPPLIER SHOWCASE**

SHARE YOUR PRODUCTS, SERVICES & TECHNOLOGY
BEFORE THE REVERSE EXPO!

If you missed out on the supplier showcase in Los Angeles, you have a chance to expand your presence at the 2014 Hospital & Healthcare I.T. Conference in Chicago.

We have a limited number of 10'x10' showcases available from 12:00 pm - 4:00 pm on the first day of the conference to showcase your company.



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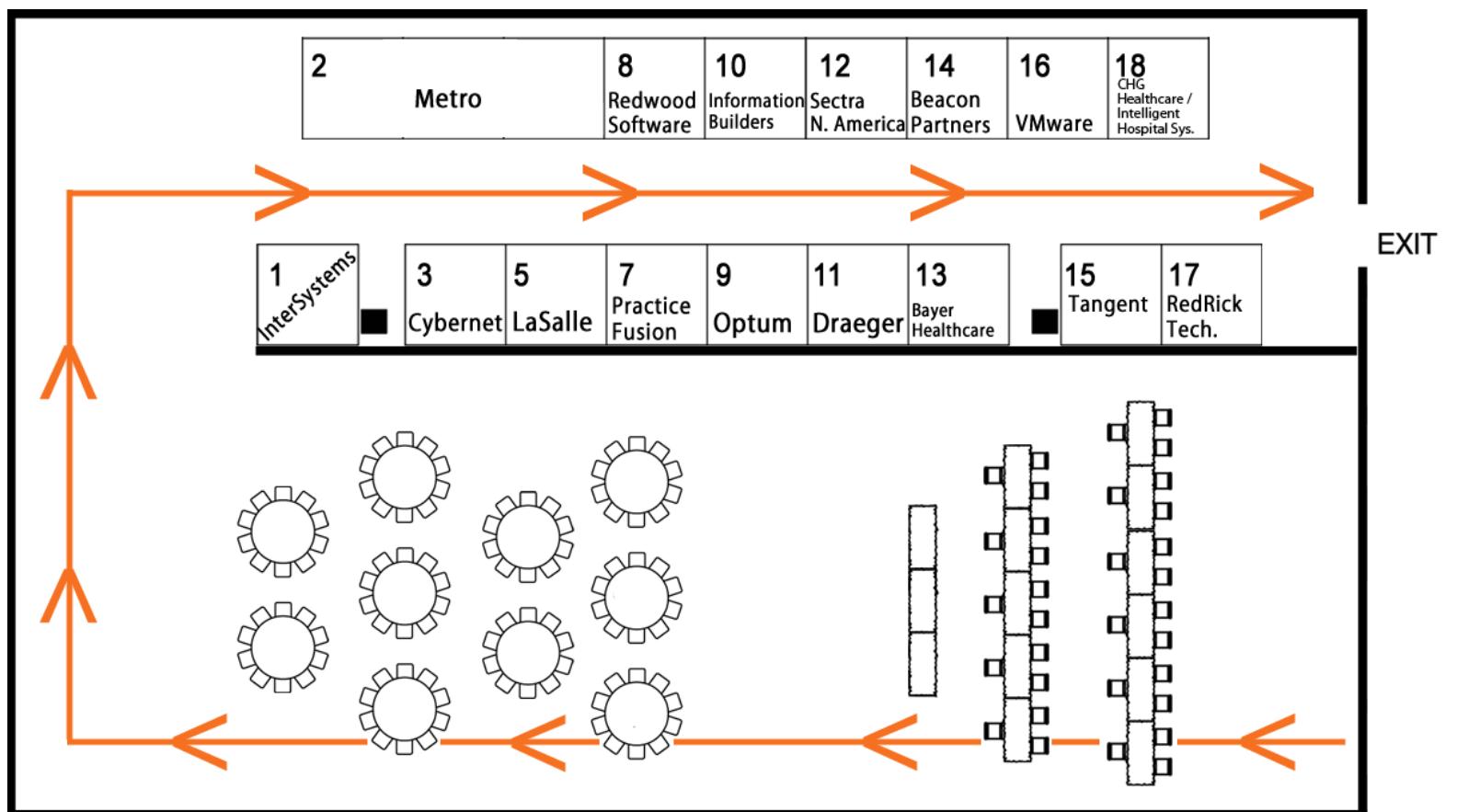
Contact Matt Ehrlich for more information about this exciting new opportunity: 615-449-6234

SUPPLIER SHOWCASE



SAN DIEGO BALLROOM

WEDNESDAY, OCTOBER 16 • 12:00 pm - 4:00 pm



Providers that stop by all of the Showcases will be entered to win an iPad!



HEALTH CONNECT PARTNERS

HOSPITAL & HEALTHCARE I.T.

CONFERENCE | 2013

HOSPITALITY SUITES



DON'T MISS OUT ON THE **HOSPITALITY SUITES**



Wednesday Night following our Welcome Reception

7:30 PM - ...

BE SURE TO VISIT OUR TITLE SPONSOR'S SUITE
31ST FLOOR • ROOM #3108



PROVIDERS:

Don't forget your badge – you will need it to enter the hospitality suites. Start your evening in the suite that matches the logo on the back of your badge. If you are scanned into all the hospitality suites, you will be entered in a drawing for a very special Nashville themed gift.

HOSPITALITY SUITES



WEDNESDAY, OCTOBER 16 • 7:30 pm - ...

SPONSOR	LEVEL	ROOM
Metro	31st Floor	Room 3108
Amico	Lobby Level	Beaudry A
CHG Healthcare	Lobby Level	Santa Barbara A
Draeger	Lobby Level	Santa Barbara B
InterSystems	Lobby Level	San Gabriel A&B
Konica Minolta	Lobby Level	Santa Barbara C
MedSys	Lobby Level	Santa Anita C
NEC Display	Lobby Level	San Gabriel C
Orchestrate Healthcare	Lobby Level	San Fernando
PDM Healthcare	Lobby Level	Santa Anita B
Truven Health Analytics	Lobby Level	Palos Verdes Feliz

DINNER & ENTERTAINMENT



JOIN US AT THE BELASCO THEATER

Come prepared to eat & **drink the night away!**

On Thursday night, join us for an unforgettable Los Angeles evening at the Belasco. Built in 1926, the theater opened with the stage version of Gentlemen Prefer Blondes – the first of many productions to grace the stage with stars like Humphrey Bogart and Helen Hayes. Over the decades, the theater served as a film set for everything from The Prestige to Memoirs of a Geisha. After a 20 year closure and a \$10 million dollar renovation, today the theater is a popular destination for celebrity photo shoots, filming, and private Hollywood events. Come prepared for the full red carpet treatment (including photo-ops with special guest), wonderful food and open bars.

After dinner, dust off your bellbottoms and get ready to boogie down to all your favorite hits from the 70s, including the Bee Gees, K.C. and the Sunshine Band, Donna Summer and many more. If you can still dig it, join us as we travel back in time with Grooveline for an hour of disco delight.

We'll close off the evening with the M-80's, a rockin' 80s new wave band covering everything from "Just Like Heaven" by the Cure to "The Safety Dance" by Men



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Shuttles will run continuously between the Westin Bonaventure and The Belasco Theater from 5:45 pm - 10:00 pm.

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NEC



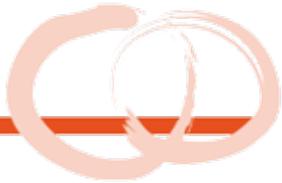
THANK YOU **PDM HEALTHCARE**



SPECIAL THANKS TO PDM HEALTHCARE FOR THEIR
PREMIUM SPONSORSHIP OF EACH 2013 HCP CONFERENCE



EDUCATIONAL SESSIONS



THURSDAY OCTOBER 17

OPENING REMARKS AND KEYNOTE ADDRESS

8:00 AM - 9:30 AM • California Ballroom



Keynote Speaker: Don Hutson

Leadership DOES Make the Difference! We can no longer excel by doing what we have always done. Don will show you valuable tips on how to insure positive team-member response to organizational change. In addition, there will be ideas on how you can inspire your reports to embrace an attitude of excellence and be more motivated for progress. True leaders have committed followers! Learn the power of the authorship principle to engage your people in your vision. The best leaders have a convincing win-win approach to new ideas and compelling changes.



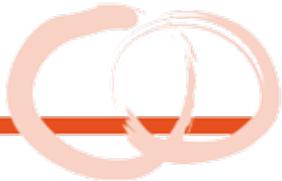
LEARNING OBJECTIVES:

- How to differentiate your hospital in a crowded marketplace for better customer loyalty. Also, understand the power and skills of performing 'customer service miracles'
- Understand the latest Do's and Don'ts for leadership excellence and best morale in today's business and healthcare environment
- Learn the skills of performance coaching for enhancing the contribution and competencies of each of your pharmacy team members
- Learn the four "styles" and how to treat and lead people for improved results

Don Hutson worked his way through the University of Memphis, graduating with a degree in Sales. After becoming the #1 salesperson in a national training organization he established his own training firm.

Don is CEO of U.S. Learning, Chairman of Executive Books and the author of twelve books, including *The Sale*, *The Contented Achiever* and his two *Wall Street Journal* and *New York Times* best sellers, *The One Minute Entrepreneur* and *The One Minute Negotiator*. Don is a past president of the National Speakers Association and has received its Cavett Award. He has also been inducted into NSA's Speakers Hall of Fame.

EDUCATIONAL SESSIONS



THURSDAY OCTOBER 17

EDUCATIONAL SESSION: BUSINESS INTELLIGENCE PANEL DISCUSSION

9:45 AM - 11:45 AM • California Ballroom

Panelists: Sri Srinivasan; Lynn Coddington and Paul Alcala



KONICA MINOLTA

Sri Srinivasan: As a Global Big Data Industry leader, Sri helps drive IBM's Big Data analytics practices within IBM's Healthcare & Life Sciences vertical. In this role, he helps establish, expand and deliver big data analytic solutions to IBM clients worldwide to satisfy with the evolving needs of a global marketplace when it comes to healthcare transformation. His engagements allow customers to see how non-traditional and innovative uses of analytics drastically improves care being delivered to populations while improving the care experience. His specialties include big data business solution analytics, information strategy and management, active business intelligence and data warehousing, operational analytics, turnkey business analytic solution engagements, and organizational effectiveness and structuring BI/DW teams.



Lynn Coddington is the Director of Decision Support at Henry Mayo Newhall Memorial Hospital in Valencia, California. Lynn has been at Henry Mayo since 2002 and started the new Decision Support Department in October 2010. In this capacity, Lynn has led the selection and installation of the Hospital's Business Intelligence tool, the Diver Solution by Dimensional Insight. Diver permits the integration of data from the Hospital's HIS, Cost Accounting, Financial and Patient Experience systems and has become essential to the Hospital's Senior Leadership. The hospital has made significant improvements in several areas using the data to identify opportunities and support strategic initiatives. Lynn has over 35 years of experience in the Hospital industry. He has a BS and an MS in Health Administration from California State University at Northridge.



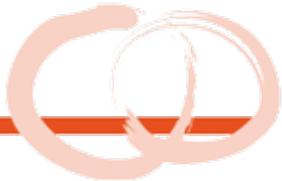
LEARNING OBJECTIVES:

- Establish a solid understanding of Business Intelligence (BI) and the role of BI in emerging healthcare initiatives (such as Population Management, ACOs, and Pay for Performance, etc.)
- Examine the various adoption stages of BI across the nation and how healthcare providers fit into those stages today
- Review prerequisites for a good BI initiative (foundation systems, tools, etc.) as well as the requisite skill sets to look for in staffing a BI team or department
- Discuss the primary barriers to success of BI initiatives across the nation as well as the future of BI in the healthcare industry

Paul Alcala joined NorthBay Healthcare as Vice President/Chief Information Officer in 2001. He has over 28 years within the Healthcare Information Technology environment and has held several Executive Information Technology Management positions for Integrated Healthcare Providers, Managed Care Payers, CEO of a Managed Care Software organization as well various Technology Vendors, and Healthcare/CPA Consulting organizations. His last CIO position was with UniHealth, a large Healthcare Integrated Delivery Network consisting of 15 hospitals, 10 medical Groups, and 2 health plans. Paul holds a Bachelor of Science degree in Business Administration and Information Systems and Masters of Public Health in Health Services Administration. He is a member in good standing and active participant within the Healthcare Information Management Systems Society (HIMSS) and College of Healthcare Information Management Executives (CHIME).



EDUCATIONAL SESSIONS



THURSDAY OCTOBER 17

EDUCATIONAL SESSION: mHEALTH - APPLICATION & USE

1:00 PM - 2:30 PM • California Ballroom

Speaker: Geeta Nayyar, MD, MBA



Geeta Nayyar, MD, MBA, is Chief Medical Information Officer (CMIO) for PatientPoint. A nationally recognized leader in healthcare information technology as well as a board-certified practicing physician, Dr. Nayyar guides the company's strategic development of leading edge patient engagement and care coordination solutions. She brings an integrated perspective to physicians, hospitals, pharmaceutical companies, and accountable care organizations that are facing the challenges of the nation's changing healthcare system. Dr. Nayyar was most recently the Chief Medical Information Officer at AT&T, where she provided a clinical perspective to the AT&T ForHealthSM strategy and portfolio.



LEARNING OBJECTIVES:

- Understand how Mobility fits into a healthcare provider organization
- Discuss how far new technology is from mainstream adoption
- Identify opportunities to expand and improve patient engagement
- Review examples of best options of mobile health technology in the market today

Dr. Nayyar regularly addresses major industry forums and currently serves as a member of the advisory board of the Healthcare Information and Management System Society (HIMSS). She is recognized as a leader in the healthcare industry and was named one of the "Top 25 Minority Healthcare Executives" by *Modern Healthcare* in 2012. She is quoted extensively in the media and has appeared on ABC News and been quoted by *The Washington Post* on Health IT. She was listed as one of the Top 100 twitter lists to follow regarding Health IT and her blog was named a "Top 10 Health IT Blog" listed by *Health in 30*. She continues to practice and teach medicine part time and brings a real world view to

EDUCATIONAL SESSIONS



FRIDAY OCTOBER 18

EDUCATIONAL SESSION: ACOs - THE STATE OF THE UNION

10:30 AM - 11:30 AM • California Ballroom

Speaker: Ken Perez



DrFirst

Ken is a healthcare IT and policy consultant and formerly served as Senior Vice President of Marketing and Director of Healthcare Policy for MedeAnalytics, a provider of performance management solutions for the healthcare market. He is a frequent commentator on healthcare policy issues at industry events. Ken writes a column on health reform-related issues for *hfm*, and he contributes articles and commentary to numerous other publications, including *Accountable Care News*, *Becker's Hospital Review*, *Executive Insight*, *Healthcare Finance News*, *Modern Healthcare*, and *U.S. News & World Report*. Ken has over 20 years of experience in business, serving in senior marketing, business development and finance roles for healthcare IT and technology companies. Ken earned his bachelor's degree in international relations from Stanford University and a master's in business administration with a concentration in finance from UCLA.



LEARNING OBJECTIVES:

- The societal and legislative drivers of population health management
- Comparison of Medicare and commercial ACO metrics
- The early returns for ACOs
- The end game for ACOs (in terms of goals, business models, technology)

PLEASE NOTE:

BE SURE TO HAVE YOUR NAME BADGE WITH YOU AND SCANNED BEFORE EACH EDUCATIONAL SESSION.

EDUCATIONAL ADVISORY BOARD



Over the past year, this committee volunteered their valuable time to help us create an outstanding agenda.

We appreciate their energy and want to recognize this esteemed group for all their hard work.

Without their expertise, this event would not have been possible.



HOSPITAL & HEALTHCARE I.T. CHAIR

Robert G. Foster

CIO

South Georgia Medical Center

PAUL ALCALA

VP & CIO, NorthBay Healthcare

BRIAN GLEN BOATMAN, MD

Chief Medical Informatics Officer, Nyack Hospital

RONALD M. COWAN, FHIMSS, MM

VP of Information Mgmt/CIO, Lewistown Hospital

CATHY CROWLEY

CIO, Columbia Memorial Hospital

IVAN DURBAK

CIO, Bronx Lebanon Hospital Center

CINDY PETERSON

Vice President/CIO, Henry Mayo Newhall Memorial Hospital

ENRICK RAMLAKHAN

AVP - Corporate Applications, New York City Health & Hospital Corporation



THE UNIQUE REVERSE EXPO



In the Reverse EXPO sessions, the provider executives host exhibit tables while suppliers walk through the hall. This unique event is a fun change of pace from traditional expo formats and provides the best networking opportunity for both providers and suppliers.



On the next page, you will find a map outlining the location of each booth in the hall. Please refer to the list of specific booth assignments (pages 23 - 30) to locate each provider executive during the Reverse EXPO.

PASADENA ROOM

Session 1: Thursday, October 17, 3:00 PM - 5:00 PM

Session 2: Friday, October 18, 8:00 AM - 10:00 AM

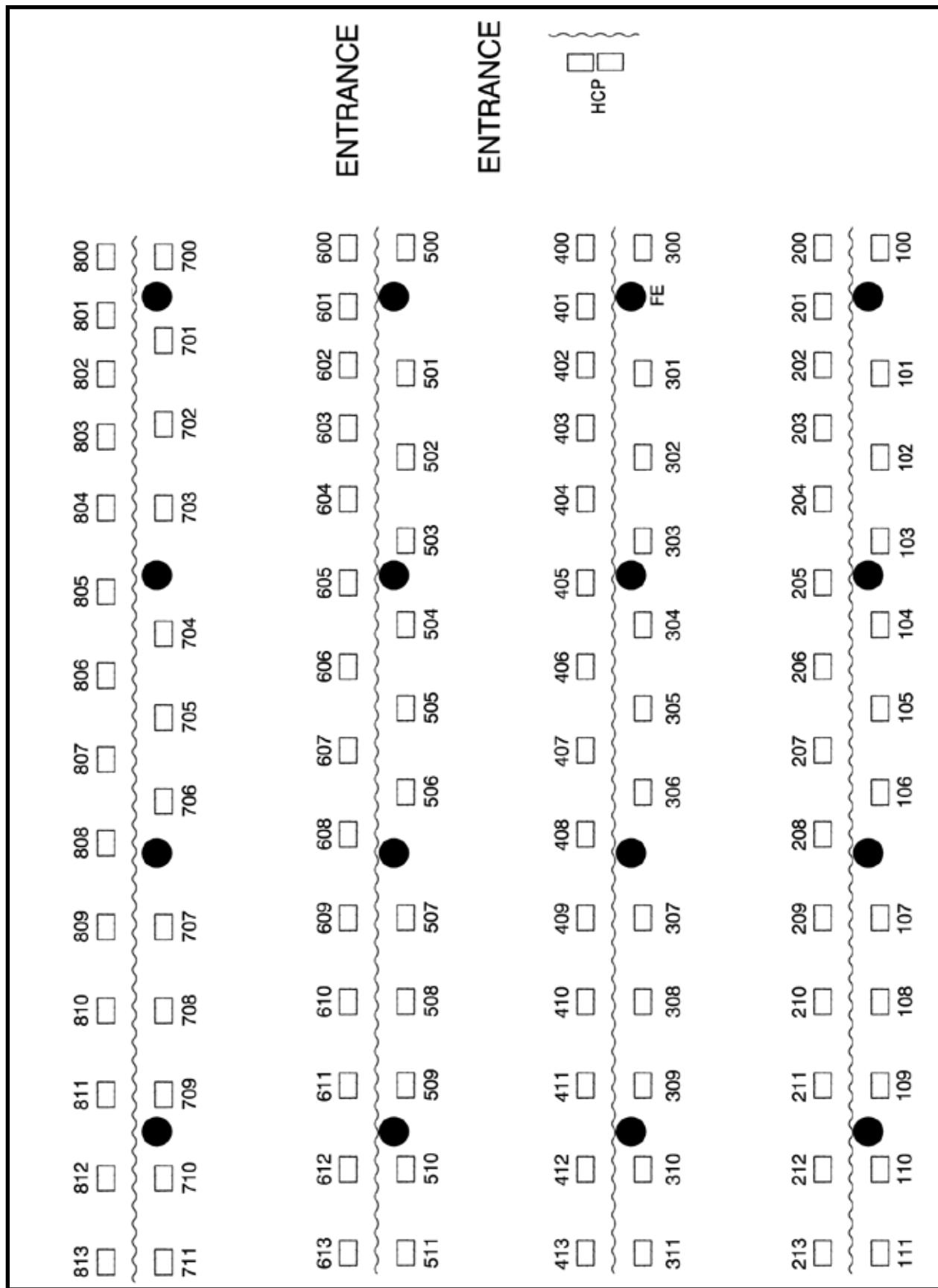


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EXHIBIT HALL



PROVIDER ATTENDEES LIST BY FACILITY



Abrazo Health Care

Booth #100

Phoenix, AZ

Angela Bosh, RTR

Director of Clinical Imaging-IT

Abrazo Health Care (Vanguard Health)

Booth #101

Phoenix, AZ

Dion Lane Smith

Regional Director of PMO-IT

Adventist Health System

Booth #805

Altamonte Springs, FL

John Kerbs

Regional Clinical Informatics Specialist

Alexian Brothers Medical Center

Booth #102

Elk Grove Village, IL

Nathan DeBerry

Systems Analyst

Ambulatory Surgical Center of Somerset

Booth #103

Bridgewater, NJ

Lisa Martin, ORT, CMRP

Materials Manager

Amerinet, Inc.

Booth #104

Atlanta, GA

Marshall Busko

Sr Director, IT Solutions

Antelope Valley Hospital

Booth #105

Lancaster, CA

Humberto Jose Quintanar

CIO

APAC Surgery Centers (12 Locations)

Booth #106

Dyer, IN

Thomas R. Zwick

Director Of Information Technology

Arnold Palmer Medical Center (Orlando Health)

Booth #107

Orlando, FL

Meena Morgan, PharmD, CPh

Administrator, Ancillary Services

Atlantic Health System

Booth #108

Morristown, NJ

Frank McKenna

Corporate Director, ISS

Atlantic Health System

Booth #109

Morristown, NJ

Judith Ann Wall, RN, MSN

Director, Information Services

Baptist Medical Center

Booth #110

San Antonio, TX

Mary Jane Nunez Neri

Administrative Director, Surgical Services - CPOE

Baptist Medical Center

Booth #111

San Antonio, TX

Janice Robertson

IT Sr. Applications Analyst

Behavioral Health Services Ctr (RBMC)

Booth #701

Perth Amboy, NJ

Rosemary Oarsley, MS, RN

Director, Behavioral Health Services

BJC HealthCare

Booth #213

St. Louis, MO

Ghanshyam Mehta

Group Manager

BJC Healthcare

Booth #212

St Louis, MO

Brenda Sexson

Clinical Informatics Manager

Bronx Lebanon Hospital Center

Booth #211

Bronx, NY

Ivan Durbak

Chief Information Officer

Cabell Huntington Hospital

Booth #210

Huntington, WV

Anthony Adkins, RN

Director of Application Services

Care Centers of Columbia Memorial Hospital

Booth #209

Hudson, NY

Ronald J. Pope, DO

Medical Director, Care Centers



PROVIDER ATTENDEES LIST BY FACILITY



Carilion Clinic
Booth #207
Roanoke, VA
Elizabeth W. Coble
IT Project Consultant

Chickasaw Nation Medical Center
Booth #206
Ada, OK
William Cordt Huneke
Sr. IT Buyer, Tribal Procurement
Department
Bedsize: 82

Coastal Carolinas Health Alliance
Booth #205
Wilmington, NC
Derrick Billups, MSM, FACHE
Director of Operations & Corporate
Contracts

**Coastal Connect Health Information
Exchange**
Booth #204
Wilmington, NC
Anne Marie Robertson
Director of Operations

Columbia Memorial Hospital
Booth #208
Hudson, NY
Cathy Crowley
CIO

Community Healthcare System
Booth #200
Munster, IN
Abdul Manasrah, MS
System Director, Business and
Informatics

**Delta Radiology Medical Group
(3 Locations)**
Booth #201
Lodi, CA
Steven Nguyen, MBA, CIIP
IT Director

Elmhurst Memorial Hospital
Booth #300
Elmhurst, IL
Mike Gruber
Director of IS Applications

Faith Community Hospital
Booth #301
Jackboro, TX
Brad Landis
CIO
Bedsize: 41

**Florida Hospital Memorial
Medical Center**
Booth #303
Daytona Beach, FL
Casey Pickering
Clinical Informatics Director

Garden City Hospital
Booth #304
Garden City, MI
Albert Fadool
CIO

**George Washington University
Hospital**
Booth #305
Washington, DC
Nathan Read
Sr Director of IT

**Good Samaritan Hospital
Kearney**
Booth #306
Kearney, NE
Joe Barfield
I.T. Manager

**Grossman Imaging Centers
(4 Locations)**
Booth #307
Oxnard, CA
Michael Robin
IT Manager

**HCA - Wesley/Galichia Heart
Hospitals**
Booth #413
Wichita, KS
Jeff Schauf
Director IT&S

HCA Corporate
Booth #412
Nashville, TN
Adam Dulberg
Sr. Clinical Analyst

HCA MidAmerica Division
Booth #411
Kansas City, MO
Karen Hamm
Division Clinical Specialist, IT

**HCA MidAmerica Division (Delta
Division)**
Booth #410
New Orleans, LA
Donna Sharp
Nursing Clinical Analyst

PROVIDER ATTENDEES LIST BY FACILITY



HealthTrust

Booth #308

Brentwood, TN

Patrick Lowry

AVP, Technology Innovation

HealthTrust Purchasing Group (HPG)

Booth #309

Brentwood, TN

James Russell Allen

Director, IT Engagement

Hunterdon Medical Center

Booth #310

Flemington, NJ

Deborah Buchanan

Assistant Director of the OR

Hunterdon Medical Center

Booth #311

Flemington, NJ

Phyllis Peterson

Clinical Coordinator OR/IS

Huntington Internal Medicine (HIMG)

Booth #409

Huntington, WV

Nathan Cantrell

Director of Information Systems

Illinois CancerCare

Booth #408

Peoria, IL

Ben Rogers

IT Director

Lawrence & Memorial Hospital

Booth #407

New London, CT

Sandy McPherson, DNP, RN-BC, CPHIMS

Director of Clinical Informatics

Lutheran Health Network

Booth #406

Fort Wayne, IN

Keith Neuman

CIO

Lutheran Health Network

Booth #405

Ft. Wayne, IN

Shari Schneider

Chief Nursing Informatics Officer

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For more information, visit <http://www.vmware.com/go/healthcare>

PROVIDER ATTENDEES LIST BY FACILITY



MedAssets HSCA

Booth #403

Plano, TX

Will Gowan

Vice President, Sourcing

Medical Center of Central Georgia

Booth #402

Macon, GA

Patricia G. Bertram-Arnett, RNC, BA, BSN
Operations Manager, Dept. of Clinical
Informatics

Medical Center of Central Georgia

Booth #401

Macon, GA

Delanor Damon Doyle, MD
CMIO

MedQuest Associates, Inc. (87 Locations)

Booth #501

Alpharetta, GA

Jeff Pendino

VP Operations

Med-Share Mobile Diagnostic

Imaging

Booth #400

Southfield, MI

Milan P. Gandhi

VP

Memorial Hermann Health System- Southwest

Booth #500

Houston, TX

Gregory Blunt, AS

Clinical Support Analyst

Meritus Health

Booth #503

Hagerstown, MD

Al Squire

Director of IT Security and Infrastructure
Support

Methodist Health System

Booth #504

Omaha, NE

Marie Kozel

Service Executive-Clinical Informatics

Methodist Healthcare System San Antonio

Booth #505

San Antonio, TX

Barbara Nelson

Director of Application Services

Minden Medical Center

Booth #507

Minden, LA

Mace Morgan

Director of Information Systems

Molina Healthcare Inc

Booth #510

Long Beach, CA

Anita De Witt

Software, Procurement Services

Molina Healthcare Inc

Booth #511

Long Beach, CA

Christopher Williams

Director, Procurement Services

New York City Health & Hospital Corporation

Booth #202

New York, NY

Enrick Ramlakhan

AVP - Corporate Applications

New York Methodist Hospital

Booth #506

Brooklyn, NY

Righard Van Niekerk, BS

Director of Pharmacy Informatics

NorthBay Healthcare

Booth #509

Fairfield, CA

Paul Alcala

VP & CIO

Northern Chochise Community Hospital, Inc.

Booth #613

Wilcox, AZ

Dennis Paul Drury

IT Director

Bedsize: 48

Novant Health (MedQuest Assoc - 87 Locations)

Booth #502

Alpharetta, GA

Elbridge Locklear

Vice President of Information
Technology

Nyack Hospital

Booth #612

Nyack, NY

Brian Glen Boatman, MD

Chief Medical Informatics Officer

MAKE THE REVERSE EXPO WORK FOR YOU!!!



Our Reverse Leads™ program is the newest innovation in our mission to facilitate connections between Provider and Supplier attendees. After the Providers register, we give them the option to select your company to visit their booth during our signature Reverse EXPO sessions. The Providers are able to select the Supplier companies from an alphabetical listing and indicate the categories they are currently shopping and view the Supplier companies by category listing.

SELECT YOUR CATEGORIES

Request Booth Visit During the Reverse EXPO

Following is a list of all supplier companies that will be in attendance at the upcoming sessions. Please take a few minutes and indicate which companies you would like to visit during the Reverse EXPO sessions. All suppliers have the opportunity to visit your booth, but we want to make sure you are able to select the ones that are most valuable to you.

This list will keep growing as more suppliers register, so be sure to check back periodically as soon as you select the check box, and you are free to edit it as many times as you like.

PLEASE NOTE: Your choices and any notes entered here will be shared with the connections that are most valuable to you.

If you have any questions, please contact Erica Stevens at 815-449-6234.

Category Listings

In addition to choosing companies by name, you can also check all categories that provide that information to the appropriate supplier attendees. If you would like to check all categories, simply click on it to open a new page listing only the suppliers that provide information in the main alphabetical listing as well as in the category page.

Apparel / Lab Coats / Service Business Management Cardi
 Computed Tomography Consulting Dent
 Diagnostic Supplies Clean Compliant Systems Education
 Electronic Medical Records / EMR Equipment - Leasing Endo
 Equipment - Repair Equipment - Sales (HCR) Film
 Imaging Supplies Equipment - Sales (HCR) IT / I
 Magnetic Resonance Inventory Management Lab
 Other Mammography Nuclear
 Quality Assurance / Control PACs PET-
 Safety / Protection Radiographer Respiratory
 Therapeutic Radiology Radiology Tele
 Supplies Ultrasound Ultrasound

Alphabetical Listings

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Contact Information

Contact:	Ray Wtulich
Job Title:	Manager, Marketing
Phone:	800-555-5555
Email:	ray@hitachi.com

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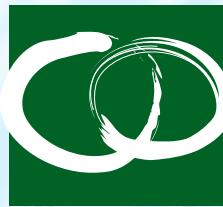
Registered Suppliers

ADP4 HealthCare
 Air Products and Chemicals, Inc.
 Aicom Software, Inc.
 Aris Teleradiology LLC
 BD Medical



HEALTH CONNECT PARTNERS

Booth	Company	Location	Name	Job Title
106	Alexian Brothers Medical Center	Elk Grove Village, IL	Steven Carl Jung MS, RT (R)(CT)	Director, Diagnostic Imaging
1104	Kingwood Medical Center (HCA)	Kingwood, TX	Jim Wall RT	Director, Imaging Services
1200	Nacogdoches Memorial Hospital	Nacogdoches, TX	Freddie Gibson	RAD Director
1303	Med-Share Mobile Diagnostic Imaging	Southfield, MI	Milan P. Gandhi	VP
1305	Memorial Hermann Health System-Southwest	Houston, TX	Gregory Blunt AS	Clinical Support Analyst/Imaging Manager
1403	Regional Med Ctr-Bayonet Point Hosp (HCA)	Hudson, FL	Carol Corder ARRT (R) (CV) CRA	Director Imaging Non Invasive Cardiology
2006	University Hospitals Geauga Medical Center	Chardon, OH	Maria Schmidt	Manager of Radiology
Notes: I am interested in an ultrasound unit for maternal fetal medicine				
208	Connecticut Hospital Association	Wallingford, CT	Diane Mase	Assistant Vice President
Notes: MAGNET contract				
801	St. Luke's Medical Center (IASIS)	Phoenix, AZ	Hollis A Tessmer II MA CRA	Director of Imaging Services
802	Southwest General Hospital (IASIS)	San Antonio, TX	Jim Benitez	Director of Radiology
804	Palms of Pasadena Hospital (IASIS)	St. Petersburg, FL	Stephanie Poveromo MBA, RT (R)(M)	Assistant Administrator & Radiology Director
900	Houston Healthcare System	Warren Robins, GA	Timothy Sisco	Director of Cardiovascular and Imaging Svcs



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Nyack Hospital

Booth #611
Nyack, NY
Michele Lasiw, RN
Manager, Nursing Informatics

Office of eHealth Initiatives,

State of TN
Booth #610
Nashville, TN
Russell Leftwich, MD
Chief Medical Informatics Officer

Palestine Regional Medical Center

Booth #508
Palestine, TX
Rebecca Chou
IS Director

PDM Healthcare

Booth #609
Cleveland, OH
Ash Chawla
President/CEO

PDM Healthcare

Booth #609
Cleveland, OH
Irene Jurca
Vice President

PDM Healthcare

Booth #609
Cleveland, OH
Tony Virdi
Director, Contracts & Sales
Administration

Pekin Hospital

Booth #608
Pekin, IL
Dan Tharp
IT Director

Phoebe Putney Memorial Hospital

Booth #607
Albany, GA
Timothy Davis, R.T. (R) (ARRT)
PACS Administrator

Preferred Medical Holdings

Booth #606
Dallas, TX
Rollin Howard
IT Director

Presence Health

Booth #604
Chicago, IL
Craig Martin
Project Manager

Presence Health

Booth #605
Bolingbrook, IL
Trevor O'Malley
IS Director

Progressive Radiology (11 Locations)

Booth #603
Falls Church, VA
Dominic Mezzanotte
IT Director

Progressive Radiology (11 Locations)

Booth #602
Falls Church, VA
Adam Starr
CEO

RADNET, Inc. (238 Locations)

Booth #601
Poughkeepsie, NY
Sean Kowaliw
Executive Director of Information
Systems

RADNET, Inc. (248 Locations)

Booth #600
Los Angeles, CA
Brian Phelan
VP & General Manager

Raritan Bay Medical Center

Booth #703
Perth Amboy, NJ
Cristina Cassano, MSN, RN
Nursing Informatics Specialist

Raritan Bay Medical Center

Booth #702
Old Bridge, NJ
Maureen Hubka
Director of Nursing Informatics

Scottsdale Healthcare

Booth #700
Scottsdale, AZ
Eric Rinehart
System IT Administrator, Radiology/
Cardiology

Shepherd Center

Booth #705
Atlanta, GA
Michael Jones, PhD
VP, Research & Technology/CIO

South Georgia Medical Center

Booth #706
Valdosta, GA
Robert G. Foster
CIO

St. Barnabas Hospital

Booth #707
Bronx, NY
Ruth E. Cassidy, PharmD
Assistant Vice President



PROVIDER ATTENDEES LIST BY FACILITY



St. Bernard Hospital

Booth #708

Chicago, IL

Anwar Botros

IT Director

St. David's Healthcare

Booth #710

Austin, TX

Darrin Lutz

Manager of Technical Services

St. David's Medical Center

Booth #711

Austin, TX

Debi Castleberry

IT Director

St. Dominic - Jackson Memorial Hospital

Booth #709

Jackson, MS

Martin Dunn

IT Project Manager

St. Elizabeth Hospital

Booth #800

Gonzales, LA

Beverly L. Leleu

IS Systems Analyst 2

St. Francis Hospital

Booth #801

Columbus, GA

Thomas Wesley Wilkerson, PharmD, MS

Pharmacy Informatics Coordinator

St. Luke's Medical Center (IASIS)

Booth #802

Phoenix, AZ

Kainaan May

Director of IS

St. Mary's Athens Hospital - SMGA

Booth #803

Athens, GA

Leslie Sutton

Clinical Informatics Specialist

Temecula Valley Hospital

Booth #804

Temecula, CA

Jimmy Tran

IS Director

Texas Health Huguley

Booth #806

Burleson, TX

Virginia Kerbs, RN

Director of Clinical Informatics

Tuality Healthcare

Booth #807

Hillsboro, OR

David Hayes

System Services Manager

University of Pittsburgh Medical Ctr (UPMC)

Booth #808

Pittsburgh, PA

Raghavan Srinivasan

Lead – Interface Analyst

Virginia Hospital Center

Booth #809

Arlington, VA

Rose Law

IS Director, Financial Systems

White County Medical Center

Booth #810

Searcy, AR

Scotty Parker, PharmD

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